



Royal Academy
of Engineering

Sainsbury Management Fellowships:

Supporting engineers on MBAs

Applicant guidance notes

2022/23 Deadline: 5pm

11 April 2023

Introduction

Sainsbury Management Fellowships

Funded by the Gatsby Charitable Foundation, Sainsbury Management Fellowships (SMF) support engineers with high career potential to undertake a full-time MBA course at a major international business school.

The scheme has supported more than 350 engineers. SMFs have an excellent track record in securing senior management and leadership roles in UK industry and have made a major contribution to the UK's economic prosperity.

Over
40%
of SMFs currently
hold executive
board roles

Since 1987,
the scheme has
supported over
350
Engineers

Overview

The core aims of the SMFs are:

- 1. To develop UK engineers as industry leaders**
- 2. To improve the economic performance of UK businesses by providing a resource of highly motivated engineers with business skills**

Applicants must show commitment to UK engineering and business and may only use the award to support the cost of their MBA.

Academy support

If your application is successful, you will become an alumnus of the Academy and the **Engineers in Business Fellowship (EIBF)**. This means you'll receive an exceptional package of support, including:

Primary

- £50,000 to support costs associated with undertaking your MBA

Additional

- Access to Royal Academy of Engineering events and activities
- Become a part of the SMF alumni network
- The opportunity to support other Royal Academy of Engineering and EIBF schemes





Applicants who have previously applied and were invited for interview are not eligible to reapply.

Applicants who have previously applied and were not invited for interview may reapply after two years.

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Eligibility criteria

Applicants must have a confirmed place on a full-time MBA programme at one of the eligible business schools. You may apply at any time although you will not be invited to interview until your place has been confirmed.

- Applicants must have a first degree in an engineering, allied technology or science discipline, preferably a first or upper second class.
- Applicants must demonstrate a strong commitment to UK engineering/ business/industry and their respective engineering communities (see page 9 for how you will demonstrate this).
- Applicants must have the right to work and live in the UK
- Applicants do not need to have Chartered Engineer status (or equivalent); however, this qualification or progress towards it will be viewed favourably
- Applicants would usually have four to ten years' experience, post degree

Eligible business schools

Only individuals who have a confirmed place at one of the following Business Schools will be considered for a Sainsbury Management Fellowship:

[Booth School of Business
The University of Chicago](#)

[Columbia Business School](#)

[Harvard Business School](#)

[HEC Paris](#)

[IESE Business School
University of Navarra, Spain](#)

[IMD, Switzerland](#)

[Imperial College Business School](#)

[INSEAD
France and Singapore](#)

[Kellogg School of Management
North Western University](#)

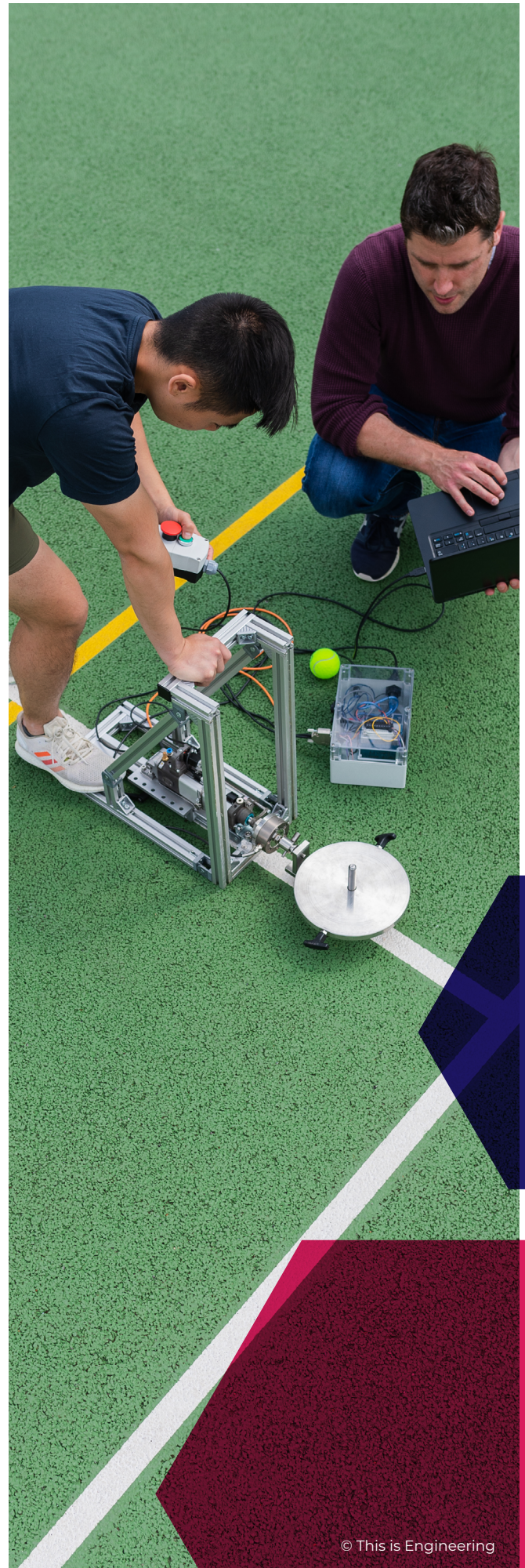
[Rotterdam School of Management
Erasmus University](#)

[SDA Bocconi School of Management,
Italy](#)

[Sloan School of Management
Massachusetts Institute of Technology](#)

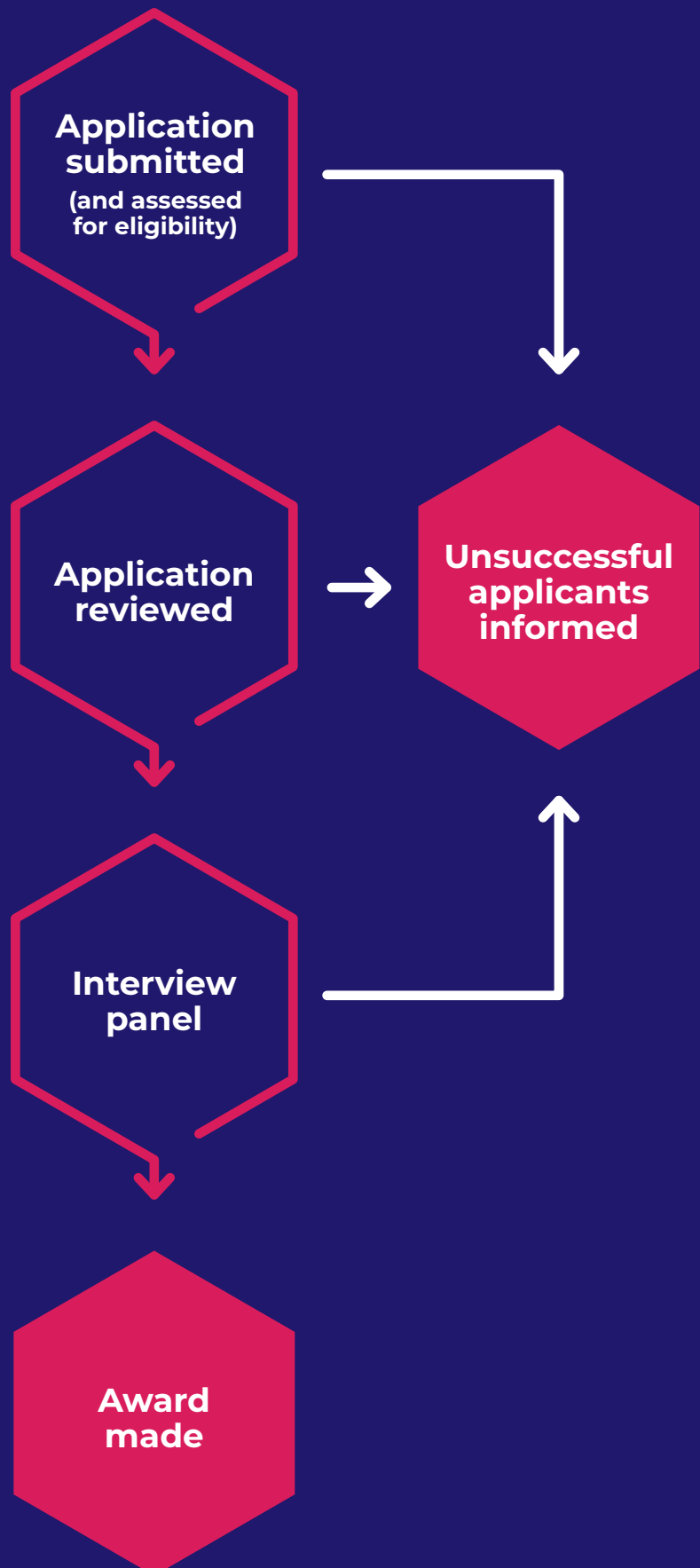
[Stanford University
Graduate School of Business](#)

[Wharton – University of Pennsylvania](#)



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Application process





How to apply

Create an account

All applications must be submitted via the Academy's online grant management system (GMS) available at <https://grants.raeng.org.uk> All applicants must first register with the online system and provide some basic login details to create a profile.

Before completing the application form, applicants are asked to complete a Diversity Monitoring Form to help the Academy monitor and assess its equality, diversity and inclusion policy. The information will be treated as strictly confidential, non-attributable and only reported when collated. It is gathered, stored and used in compliance with the Academy's Privacy Notice in line with the General Data Protection Regulations 2018. The information will only be used for statistical purposes with access restricted to staff involved in processing and monitoring the data. It will not be seen by anyone involved in any selection processes. No information will be published or used in any way that identifies individuals. The Academy will retain personal information for six years from close of award.

The application form has five sections and should take between one hour and one day to complete, depending on whether the applicant has already considered the questions prior to applying. A summary of the guidance notes is embedded within the system itself. However, the guidance given below may be more detailed so we recommend you keep this document to hand.

Many of the questions have word limits, which are designed to keep your answers focused and to give you an indication of the level of detail we require.

Applicants can download a PDF of their applications after submission. There is only one application stage and those meeting the eligibility criteria will enter the initial review stage.

If you have any questions concerning the application or the online system, please email highereducation@raeng.org.uk

Completing the application form

After registering and logging in to the GMS, select the 'RAENG Portal' tab on the top left-hand side of your screen. Here you will be presented with a list of all Academy schemes that are currently accepting applications.

Find the SMFs scheme and click on 'Start an application'; here you should be presented with the 'Instructions' screen, where you will see general instructions on how to use the system, and links to the five sections of the application form given below:



You can save your work at any stage in the application process and return to it later. You can answer the questions in any order you like so you may freely skip some sections to return to later. It is therefore worth viewing the application early on for an indication of what is required.

Also, you should ensure that you have all the necessary documentation when you start completing the application, such as a copy of your CV and letters of support.



Questions

Section 1: Applicant details

Q - Applicant details

Please provide your name and contact details including postal address and a telephone number. Some of your details should be automatically generated by the system, as you provided these at registration.

Q - Do you have the right to live and work in the UK?

By ticking this box you confirm that you have the right to live and work in the UK.

Q - Please upload a copy of your passport

Please upload, as a PDF, a copy of your passport personal details and photo page plus the front cover of your passport.

Q - ONLY if the passport copy provided is a non-British one

Please upload one of the following: proof that you completed first / undergraduate University degree in UK, proof that you worked for a UK headquartered company in the UK for half of your overall work experience, proof that you worked in UK for three quarters of your work experience.

Q - Do you normally reside in the UK?

By ticking this box you confirm that you normally reside in the UK.

Q - Your CV

Your CV should not be more than three pages in length and should highlight your career history, in particular engineering-specific activities, and educational qualifications.

Q - Referee details

Please provide the names, company, position, and contact details (email and telephone) of two referees who can be contacted prior to interview. *Please note, we may not contact referees; we will seek applicants permission before we do so.*

Q - Engineering sector

Select the broad engineering category that best describes your area.

Q - Professional engineering institution (PEI) membership

List PEI membership both in the UK and overseas.

Q - Level of PEI membership

State the level of your membership with the PEIs selected in the previous question (for example, Chartered Engineer, Associate, Student). *If you are currently working towards Chartered Engineer (or equivalent) status, please indicate this here.*

Section 2: Course details

Q - Business School

Choose which of the eligible business schools you have a confirmed place at.

Q - MBA start date

Enter the date that your MBA will start.

Q - Duration of MBA

In years and months please list the length of your full-time MBA.

3. Case for support

Q - How do you meet the criteria for this award?

Why do you feel you are a suitable candidate? Emphasise any key career achievements to date. Where applicable, please refer to any achievements relating to UK engineering and business. [500 word limit]

Q - Describe a 'failed' project you either lead or were involved in. We would like to hear about how and why the project failed. What lessons did you learn from this?

[500 word limit]

Questions

Section 4: Marketing

Q - How did you hear about the SMF scheme? (optional)

Let us know how you heard about the programme, the information provided will help us improve our communication strategy and will not be seen by reviewers.

5. Statements of support and declaration

Q - Acceptance letter from business school

Include a signed acceptance letter from the business school, the letter must:

- Be on business school letterhead
- Include contact details of the writer
- Confirm your admission to their full-time MBA programme
- Have the date your full-time MBA programme started/will start.



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Assessment

Applications will be reviewed and assessed by a Selection Panel comprising of Academy Fellows and SMFs, who will select candidates for interview.

Please note that only applicants who can attend an interview will be eligible for an award.

In assessing the applications, the panel will consider the following criteria as well as the extent to which the application aligns with the aims and objectives of the award:

- The applicant's leadership and interpersonal skills
- The applicant's commitment to UK engineering and business
- The applicant's potential to become a future senior manager/leader of UK industry
- The applicant's potential to make a major contribution to the nation's economic prosperity
- The extent that the MBA programme will enhance and accelerate the applicant's career
- The applicant's potential to be a role model/ambassador for engineers in industry.

Interviews

For this round, interviews will last for 45 minutes and will be conducted by a panel of three to four interviewers. The interviewers will be Academy Fellows and SMF alumni. Interviews will be held in May, 2023. Interviews will be held in person, at the Academy.



About us

The Royal Academy of Engineering is harnessing the power of engineering to build a sustainable society and an inclusive economy that works for everyone.

In collaboration with our Fellows and partners, we're growing talent and developing skills for the future, driving innovation and building global partnerships, and influencing policy and engaging the public.

Together we're working to tackle the greatest challenges of our age.

Our funders

Gatsby Charitable Foundation

In 1967, David Sainsbury set up the Gatsby Charitable Foundation and agreed its first grant – £50 to the Liverpool School of Tropical Medicine.

David Sainsbury (now Lord Sainsbury of Turville) has since given Gatsby more than £1 billion to distribute to charitable causes. Gatsby works in areas that David Sainsbury and the Trustees are particularly passionate about and where they believe charitable funding can make a real difference.

Engineers in Business Fellowship
EIBF is a registered charity that promotes the importance and value of business education for engineers in order to improve people's lives and the performance of the UK and global economies.

EIBF empowers engineers to become leaders in UK industry, helps them achieve their full potential and attain career goals, and inspires a passion for business innovation among undergraduate engineers.

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Key dates

The submission deadline is 5.00pm (GMT)

11 April 2023

Applicants must be able to attend the interview in person (or via an online platform) to be considered for an award. The interviews will be held in early May (dates to be confirmed in due time).

Contact

If you have any questions about your eligibility, the programme, or problems with your application, please email highereducation@raeng.org.uk

Further information

For more information on eligibility please follow the link to the [website](#).